

MD JOHNSON, INC

Mergers Acquisitions Transaction Management

For Immediate Release

PR NEWSWIRE

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MD JOHNSON, INC. PARTNERS WITH MERRILL CORP FOR ON LINE VIRTUAL DEAL ROOM DUE DILIGENCE SOLUTION

Seattle, WA March 14th, MD Johnson Inc. has selected Merrill Corp to provide “virtual deal room” due diligence data management services through the Merrill Corp “DataSite”. MD Johnson Inc has developed a reputation for their leading edge, “value added” approach to executing their client’s mergers, acquisitions and succession planning management needs. MD Johnson Inc. is headquartered in Seattle Washington.

Merrill Corp., with headquarters in Minneapolis and affiliated offices worldwide with over 6100 employees is the industry leader in providing an encrypted, web based solution for the management of data used in mergers, acquisitions, banking and financial and legal services. Merrill Corp clients are the industry leaders in their fields.

Mark D Johnson, President of MD Johnson Inc., commented that “after careful review, we chose Merrill for their customer service, their in country staff and their encryption technology”. Our clients count on us to provide security and a process that maintains strict levels of confidentiality. The Merrill DataSite met all of our requirements”. MD Johnson Inc manages the due diligence process for their clients and chose to move to virtual due diligence for a number of reasons. Johnson stated “ moving to a virtual deal room allows the company’s we do business with, to perform due diligence off of the clients premise and provides a much greater level of security for the documents and a stricter security process relating to printing and reviewing sensitive information. We are constantly exploring value for our clients and how we can bring it to the process”

Johnson also commented that “we are not a typical M and A firm. Our processes are focused on bringing value to the client. Our clients consider us a profit center, not an expense. Providing Merrill Corp DataSite services to our clients at no additional cost is how we earned that reputation and how we intend to keep it” MD Johnson Inc. Sr VP Andrew Jones, previously a commercial banker, commented that “quick, efficient access to critical decision making data drives value in the M and A process. Our deployment of this level of technology will have exponential benefits to our national client base”.

MD Johnson, Inc is a merger’s/ acquisitions financial advisory firm specializing in Advisory Services to automobile dealers, dealership management companies and dealership platforms as well as a number of other industries. In addition to standard M and A services, the firm provides detailed Valuation, Succession and Transaction Management Services for its clients. The firm’s clients include public and private groups and individual owners located throughout the US. Previous press releases are archived at WWW.MDJOHNSONINC.COM