



Mark D Johnson; President of MD Johnson Inc. Receives Master Intermediary Designation



Mark D. Johnson, president, MD Johnson Inc. (PRNewsFoto/MD Johnson, Inc)

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CHICAGO, Oct. 30 /PRNewswire/ -- Mark D Johnson, President of Mergers and Acquisitions financial advisory firm, MD Johnson, Inc. has been conferred the designation of M&AMI, Mergers and Acquisitions Master Intermediary by the board of the IBBA and M&A source. Mr. Johnson had previously earned the Certified Business Intermediary designation (CBI). According to the IBBA, Mr. Johnson is the only M&A professional to have completed the course of study and testing and to earn the M&AMI, in the Pacific Northwest. The four to five year program is considered extremely "rigorous." Johnson's formal education in Finance and Computer science was at Eastern Washington University (EWU) in Cheney, Washington. Johnson, formerly a Ford dealer, came up through Ford Motor Company's Dealer Development (DD) program. Johnson characterized his years in DD as "an outstanding educational and cultural experience."

(Photo: <http://www.newscom.com/cgi-bin/prnh/20061030/SFM053>)

Also, according to the M&A Source board and the IBBA board, the M&AMI, which also requires the CBI designation, requires significant testing and study as well as extensive, confirmed, multi million dollar transactional histories. Mr. Johnson, through his company, MD Johnson, Inc., has an extensive history of representing buyers and sellers of multi million dollar companies, especially in the automotive industry. Mr. Johnson is also recognized as a litigation expert witness in the valuing of franchised automobile dealerships. MD Johnson, Inc. has also provided transaction advisory services to some of the largest public companies in the US.

MD Johnson, Inc, is highly regarded in its deal execution throughout a number of industries, most notably in the franchised automobile industry. The company has most recently provided exclusive financial advisory services in the acquisition of Mercedes Benz of Palm Beach, which is one of the largest Mercedes Benz retailers in the United States. Mark Johnson is the only individual in the US, holding the M&AMI whose practice is advising auto dealers on the sale, acquisition, and value of dealerships. Among dozens of transactions, Johnson also provided exclusive financial advisory services on the sale of Lexus of Palm Beach while representing the owner,

Robert S Cuillo. Among other things, Johnson credits Cuillo and his mentor, Robert Burley of Financial Marketing Inc., of Las Vegas Nevada, for his company's success.

MD Johnson, Inc. is also very active in advising auto dealers about consolidations and brand channeling. The company is very active in providing consolidation advisory services to Ford and Lincoln Mercury dealers concerning the consolidation goals Ford Motor Company is actively pursuing. The company is also active in advising auto dealers who operate large parts wholesale operations. Among other engagements, the firm provided consolidation advisory services to Palm Beach Lincoln Mercury in the consolidation of the dealerships parts wholesale distribution business, which was one of the top 5 in the United States.

MD Johnson, Inc. is a mergers, acquisitions and financial advisory firm specializing in the representation of Buyers and Sellers of automobile dealerships as well as other high value, middle market companies. The firm provides success-fee based, exclusive representation services to its clients. In addition to standard M and A services, the firm provides detailed Transaction Management Services for its clients as part of its standard acquisition or divestiture engagement. The firm's clients include public companies as well as large private firms.

Corporate Offices: Seattle Washington West Palm Beach Florida

SOURCE MD Johnson, Inc.

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